

Message Text

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PAGE 01 LAHORE 01089 311018Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----041463 010437Z /17

R 310616Z AUG 78
FM AMCONSUL LAHORE
TO N B WENK SALES MANAGER
AMERICAN CASTING AND MANUFACTURING CORPORATION
51 COMMERCIAL STREET
PLAINVIEW, N.Y. 11803
CABLE: AMERCAST
TEL: 516-932-7010
INFO USDOC WASHDC
SECSTATE WASHDC 1786
AMEMBASSY ISLAMABAD
AMCONSUL KARACHI

UNCLAS LAHORE 1089

E.O. 11652: N/A
TAGS: BTIO, PK
SUBJ: TRADE OPPORTUNITY - WATER AND POWER DEVELOPMENT AUTHORITY
(WAPDA)

AFTER RECEIVING YOUR COMPANY'S BROCHURES THROUGH ITS RESIDENT REPRESENTATIVE AT KARACHI, WAPDA REQUESTED YOU VIDE ITS LETTER OF JULY 27, PRICE AND DELIVERY PERIOD FOR SUPPLY OF 500 EACH SEALING PLIERS (BULLDOG SEAL PRESS) WITHOUT BITS, SIZE 5-INCH AND 8.5-INCH OF SPECIAL ALLOY STEEL AND OF LITE-WATE ALLOY, 4-OZS. WAPDA WANTED TO HAVE QUOTATIONS ON OR BEFORE AUGUST 20. ASSUMING YOU DID NOT RECEIVE ITS REQUEST, WAPDA SENT YOU FOLLOW-UP ON AUGUST 28 AND ALSO REQUESTED THIS OFFICE ASSISTANCE IN COMMUNICATING ITS INTEREST TO YOU. WAPDA NOW EXPECTS TO RECEIVE YOUR PROPOSAL AS SOON AS POSSIBLE BUT BEFORE SEPTEMBER 15, 1978. PLEASE ADDRESS YOUR RESPONSE TO: MR. ABDUL MANNAN, ASSISTANT DIRECTOR (P-11), OFFICE OF CHIEF ENGINEER (STORES), WATER AND POWER DEVELOPMENT AUTHORITY, B-28 WAPDA HOUSE, LAHORE, PAKISTAN. WAPDA UNCLASSIFIED

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PREFERS TELEX RESPONSE WITH A CONFIRMATION LETTER. WAPDA TELEX NUMBER IS 4869-WAPDA-PK; ATT. A. MANNAN, ASSISTANT DIRECTOR (P-11).

FYU-WAPDA USUALLY PROCURES ITS REQUIREMENTS THROUGH INTERNATIONAL BID INQUIRIES BUT AS A SPECIAL CASE INTENDS PURCHASING THESE 500 PLIERS DIRECTLY FROM YOU. IN ADDITION IT HAS FLOATED AN INTERNA-

TIONAL BID INQUIRY FOR SUPPLY OF 1,400 EACH SEALING PLIERS, WITH
BID DEADLINE NOW EXTENDED UPTO SEPTEMBER 20. THIS BID INQUIRY HAS
BEEN REPORTED TO US DEPARTMENT OF COMMERCE, WASHINGTON, D.C. VIDE/
LAHORE CABLE 0864 FOR 535/03/T0118, WHICH THE DEPARTMENT UNDER ITS
TRADE OPPORTUNITY PROGRAM HAS DISSEMINATED VIDE NOTICE NO.
136766 OF JULY 11, 1978. YOU MAY REQUEST A COPY OF THIS NOTICE
THROUGH NEAREST COMMERCE DISTRICT OFFICE, IF NOT ALREADY
RECEIVED. FOR USDOC ONLY-DEPARTMENT MAY FOLLOWUP IN VIEW OF
WAPDA'S ADDITIONAL REQUIREMENT OF 1,400 PLIERS AND THAT NOTICE
NO. 136766 WAS SENT TO ONE SUPPLIER ONLY.
GAMON

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Message Attributes

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